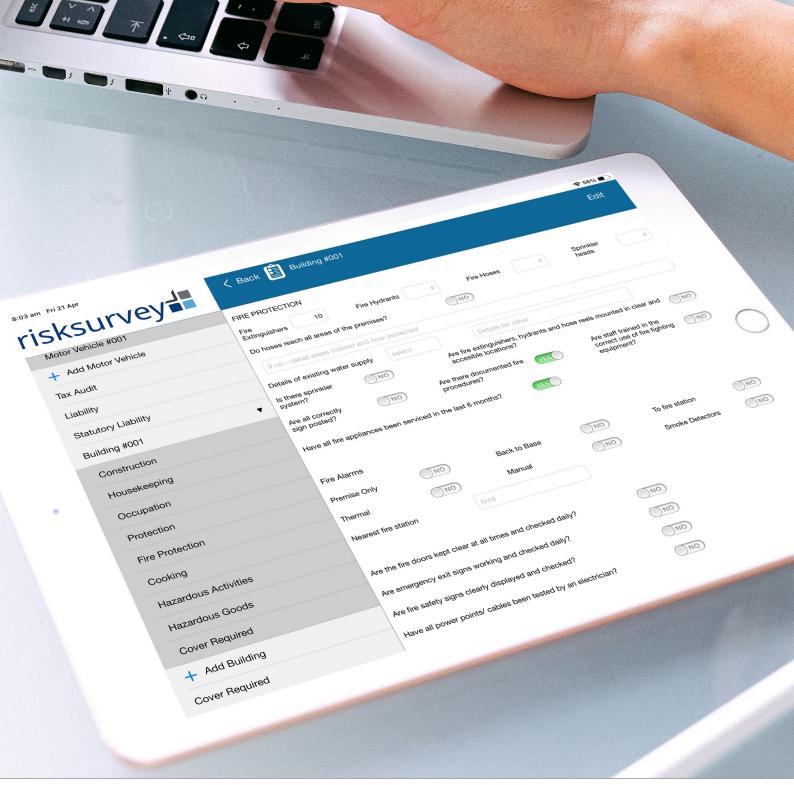
USER MANUAL risksurvey



RISKSURVEY+ USER MANUAL

A - INTRODUCTION

Thank you for downloading RiskSurvey+ for iPad - the risk survey app designed to streamline the insurance risk assessment and quoting process.

RiskSurvey+ was developed to simplify compiling information about business risk and generate a concise report to underwriters by combining survey forms, photos and dictation into an easy-to-use App.

We have consulted with the industry to ensure that our surveys capture the primary risk drivers for business and includes (by default) surveys for business, farm, music venues and business interruption.

RiskSurvey+ is very easy to use and will greatly enhance your business by:

- Presenting your business in a professional manner with clients;
- Providing a tool to assess risk and capture data;
- Generating detailed reports to ensure your request for quotes are at the top of the underwriters work queue; and
- Providing an immediate return on investment.

RiskSurvey+ also has the capability of hosting your own proprietary surveys. if you would like to know more, please contact our support team at support@policym8.com.

1. Getting Started

There are a few steps required to start using RiskSurvey+.

- Register with PolicyM8
- Subscribe to RiskSurvey+
- Download the RiskSurvey+ App on your iPad
- Register your device by adding the licence key

2. Register with PolicyM8

Go to apps.policym8.com.

- Create a new account by clicking on 'Register' in the top menu.
- Complete the registration page ensuring that you use a unique password.
- You will receive an email to confirm your registration. You can click on the link in the email or copy and paste the registration code.
- Log back into your account at apps.policym8.com.

3. Subscribe to RiskSurvey+

- You can now subscribe to RiskSurvey+ by clicking on the 'Product' menu and click on the 'Subscribe' link in the RiskSurvey+ row.
- Complete the subscription form.
- Upload your company logo. The logo size must be 600 pixels wide by 160 pixels high in white or transparent background (if possible).
- There are two ways to obtain licences.

<u>Broker Licence</u>

- This licence enables you to purchase one or many annual subscriptions for staff enabling them to complete unlimited surveys.
- Nominate how many licences you require.
- Enter the user details including their email address and submit.
- Unique licence codes will be emailed directly to nominated users. You can always add and revoke licences as required.
- Our office will be notified of your subscription and will send you an invoice for payment. Your licences will be activated once the invoice has been paid.

Single Use Licence

- This licence type allows you to issue single use licences direct to business owners or your representatives to complete a nominated survey. This is very useful for remotely located businesses. The user will receive an email with their unique licence code. The user can complete one survey and email the report back to your office.
- Purchase single use licences in bundles of 20. Our office will be notified of your single use licence request and send you an invoice for payment. Your licences will be activated once the invoice has been paid.

4. App Installation and Setup

Download the App by clicking the link in the subscription invitation email on your iPad or via the App store. Search for 'risksurveyplus'.

Open the App and complete the Setup screen:

- Email
- Name
- Licence Code
- Tap on 'Register'

You can edit your setup details by tapping on the 'Settings' link at the top-right corner of RiskSurvey+.

You are now ready to start using RiskSurvey+.

B - RISKSURVEY+ MAJOR FEATURES

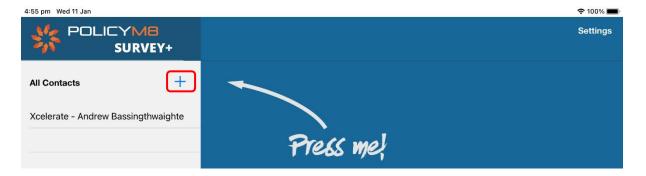
5. Privacy & Storage

Xcelerate/PolicyM8 does not record or store any information entered into RiskSurvey+ (version 1.1) on its servers other than user details. All data and images are saved onto your iPad and you must backup all customer and survey data to you iCloud account (refer to section 9 below for instructions on the backup features).

6. Customer details (Contacts)

Before visiting clients or leads, add their contact and location details.

Navigate back to the homepage. A list of all contacts will be displayed.



To add a new contact, tap on the '+' symbol and enter the contact details.

Complete fields and 'Save'.

To edit contact information, tap on the contact and then tap on 'edit'.

By tapping on the contact address will open the address in Maps to assist with directions the client site(s).

5:00 pm Wed 11 Jan					
	Xceler	Ardeve Exception Director			
All Contacts	Cancel	Contact Details	Save		
Xcelerate - Andrew Bassingthwaigh	Company	ABC Pty Ltd			
	First Name Andrew				
	Last Name McTest				
	Owner				
	Trading As	ABC Testing			
		23 Test St			
		Address line 2			
	Street	Brisbane			
		QLD			
		4000			

7. Locations

Contacts may have multiple locations that require individual risk surveys.

Tap on the contact and then tap on the 'Locations' menu. Existing locations will be displayed. To add new 'locations' tap on the '+' symbol.

5:00 pm Wed 11 Jan

5:00 pm Wed 11 Jan POLICYMB SURVEY+	ABC Pty Ltd	Andrew McTest Owner	중 100% ■ Settings
All Contacts +		Client Details	
Xcelerate - Andrew Bassingthwaighte ABC Pty Ltd - Andrew McTest	2	Locations	
	Ê	Surveys	

5:02 pm Wed 11 Jan		🗢 100% 🔳
	< Back 2 Locations	+
All Contacts +	Brisbane - 13 Test St, Brisbane, QLD, 4000	
	Sydney - 22 George St, Sydney, NSW, 2000	
Xcelerate - Andrew Bassingthwaighte		
ABC Pty Ltd - Andrew McTest		

By tapping on the contact address will open the address in Maps to assist with directions to the client site(s).

5:01 pm Wed 11 Jan		0	
	Cancel	Client Location	Save
All Contacts	Location	Brisbane	
Xcelerate - Andrew Bassingthwaigh ABC Pty Ltd - Andrew McTest		13 Test St	
	Street	Address line 2 Brisbane	
		QLD	
		4000	8
	Add new	v address	

8. Surveys

We have made the process of completing a survey as intuitive as possible.

There are several surveys available by default in RiskSurvey+ and we will step through the business and business interruption surveys to demonstrate the Apps core features.

Tap on a contact, and surveys available under your licence, will be displayed.

5:00 pm Wed 11 Jan			🗢 100% 🔳
	ABC Pty Ltd	Andrew McTest Owner	Settings
All Contacts +	#	Client Details	
Xcelerate - Andrew Bassingthwaighte	•	Locations	
ABC Pty Ltd - Andrew McTest			
	Ê	Surveys	
	Bu	siness Interruption Calculator	
	Business Survey		
	Fa	rm Survey	

8.1. Business Survey

To start a new survey, tap on the survey name and then tap on the '+' symbol.

5:07 pm Wed 11 Jan		🗢 100% 🔲
	< Back Business Surveys	+
All Contacts +	BusinessSurvey #001	
Xcelerate - Andrew Bassingthwaighte		
ABC Pty Ltd - Andrew McTest		

Surveys have two sections:

- Survey Heading and Sub-Heading menu on left of screen
- Survey form on right-hand of screen

Tapping on a sub-heading opens a new section (or page) of a survey.

The first step when creating a new survey is to rename the survey from the default name – refer to the Business Survey field.

We recommend the following naming conventions: Survey Type – Company – Date e.g. Business Survey ABC Pty Ltd 2023.01.01

When you change the name of the survey it is also updated in list of surveys completed.

5:07 pm Wed 11 lar

5:07 pm Wed 11 Jan						🗢 100% 🔳
	< Back 筐	BusinessSur	vey #001			Edit
Business Info	Business Survey	BusinessSurve	ey #001			
Management	BUSINESS INFO		Quote	New Business	Renewal	Endorsement
Money	Agent Name				Phone Number	#
+ Add building	Client Name					
Cover Required	Contact				Phone Number	#

When completing a survey it is important that, where required, you provide as much detail as possible. When editing a text field you can always tap on the microphone symbol at the bottom of your screen so you can dictate text rather than type. You can always edit the contents of the field at any time.

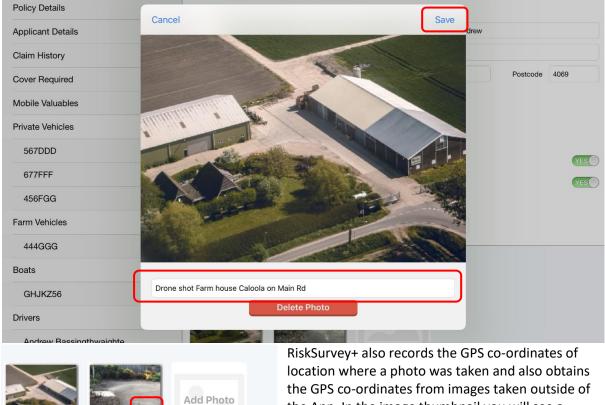
Photos are also an important part of the survey process. Take as many photos of a risk and ensure you capture all angles. There may be areas on the contact's property that require attention e.g. damaged flooring. Note areas requiring improvement in your survey and also indicate if the insured contact is receptive to recommendations.

At the bottom of each survey page is a camera icon. To take photos, tap on the icon and allow the App to access your camera. It is important to take as many photos as possible that best depict the risk. 5:07 pm Wed 11 Jan ☞ 100% ■

	K Back BusinessSurve	ey #001		Edit
Business Info	Situation of risk Select existing lo	cation		
Management	Occupation - List all Business carried ou			
Money	Policy Number		Expiry Date	Set date
+ Add building	Web Address		Occupation	
Cover Required	How long has the Client been with Agent	Set date		
Recommendations	Details of other supporting business			
	Previous or current Underwriter		Due Date	Set date
	Occupation Code select		PLPC Exposure	
	How long has the client been in the business proposed?			
	How long has the client been at this location?			#
	Is the client receptive to recommendation	NO NO		
	Is the Business managed well?	()NO) Is	s the Business trading well/profitat	oly?
	Add Note			
	Add Photo			

After you have taken the photo and saved, tap on the photo to re-open. You will note a field at the bottom of the photo so you can label the photo. The label can be up to 100 characters long and will appear on the survey report.

Tap on save to re-save the photo and label.



location where a photo was taken and also obtains the GPS co-ordinates from images taken outside of the App. In the image thumbnail you will see a 'locator' icon in the bottom right-hand corner to note GPS co-ordinates have been saved.

If you tap on the image you will see the latitude and longitude co-ordinates which can be copied by tapping on the 'copy' icon or opened in Maps by tapping on the globe.

444000	Di Vi
Boats	
GHJKZ56	
	Driveway
Drivers	Latitude: -27.514883, Longitude: 152.939392
Andrew Bassingth	Delete Photo
Em Bass	
Farm Property - Fen	cing



You can also record additional notes separate to the survey by tapping on 'Add Note' at the bottom of each survey page.

You can record voice memos by tapping on the microphone symbol.

Enter notes by tapping on 'Enter Note Here' – remember you can always digitally dictate your notes as well.

Cancel	Edit Note	Sav	
Lead	Andrew McTest		
Company	ABC Pty Ltd		
Enter Note her	re		
	Ŷ		

Buildings

You will note a sub-heading menu item on the 'Add Building' tab.

This allows you to create multiple buildings and complete a survey for each building. This allows you to assess the risk of multiple buildings if a client has one or many buildings in the one location.

5:07 pm Wed 11 Jan			奈 100% 🔳
		Kernel BusinessSurvey #001	Edit
Business Info	Cancel	Add new building Save	
Management	CONSTRUCTION		
Money	Building name	Building #001	y Date Set date
+Add building	Age of Building	# Number of storeys # Total Sq. Mtrs. #	Ipation
Cover Required	Walls	Roof Floor	
Recommendations	Details Of Frame	Condition of Building	
-	Neighbour Occupation		e Date Set date
	Age of electrical wiring	# Fuses NO Breakers NO Board clear NO Extension Ords	posure
	Is there any sandwic	h foam panel in construction or within the building	#

Tap on the '+' symbol to add new building name and tap on 'Save'.

You will note that a new line is added with the building name and there is a 'expand selection' triangle to the right. Tap on the triangle to expand and display the survey forms to be completed for each building.



Building ABC	Client Name		
+ Add building	Contact	Phone Number	#

Tap on each sub-heading under the building to complete the survey.

It is important to note that you record the cover required for each building which is then consolidated into the 'Cover Required' tab on the heading menu.

You can create multiple buildings as required.

	< Back	BusinessSurvey ABC	2022.12	2.23		⊊ 100% Edit
SURVEY+	Business Survey	BusinessSurvey ABC 20	22.12.23			
Management	BUSINESS INFO	Quote		New Business	Renewal	Endorsement
Money	Agent Name				Phone Number	#
Building ABC	Client Name					
Construction	Contact				Phone Number	#
Housekeeping	Situation of risk	Brisbane				
Occupation	Occupation - List all B	usiness carried out				
Protection	Policy Number				Expiry Date	Set date
Fire Protection	Web Address How long has the Clien	nt been with Agent	Set date		Occupation	
Cooking	Details of other suppo	5				
Hazardous Activities	Previous or current Underwriter				Due Date	Set date
Hazardous Goods	Occupation Code	select			PLPC Exposure	
Cover Required	How long has the clier	nt been in the business pro	posed?			
Add building	How long has the clier	nt been at this location?				

8.2. Business Interruption Survey

By default, each licence will have access to the RiskSurvey+ business interruption sum insured calculator. Many insureds are reticent in sharing their financials via email. By having the calculator available during a site visit enables you to introduce this additional cover and collate data required, while giving the insured piece of mind. You can also take photos of key pages of financials if permitted by the insured.

Please refer to the Xcelerate Business Interruption eBook for an introduction into this very important insurance. You can download the eBook <u>here</u>.

Before completing the business interruption sum insured survey you should request the following from your clients:

- Latest profit and loss statement
- If separately insuring payroll, detailed payroll reports highlighting employees to be included in insured payroll
- Expected growth in income and payroll over the next two (2) years from the start date of cover
- Details of companies included in cover and how they interrelate



• Any initiatives to improve sales and/or the rate of gross profit (ensure included in forecast)

5:28 pm Wed 11 Jan				후 100% 🔳
	Kervert Back Back Anterruption #001			Edit
Gross Income	Renewal	YES		
Payroll	Policy number			
Other Uninsured Expenses				
AICOW	Term of insurance (months)		Max 60 months (5 years)	
Additional Cover Required	Date Policy Start (dd/mm/yyyy)	Set date		
Summary	Date of Profit & Loss Reviewed (dd/mm/yyyy)	Set date		
	Sales			
	Less Discounts			
	Total Sales	0		
	Cost of Goods Sold (COGS)			
	Opening Stock			
	Purchases			
	Less Closing Stock			
	-			
	COGS (no wages)	0		
	Gross Profit (Income)	0		
	Calculated Rate of Gross Profit	0	%	
AICOW	Please enter a rate of Gross Profit to use for calculation		%	
Additional Cover Required	_			
Summary				
	What is the forecast rate of growth in TURNOVER from date date of the policy cover?	of last financials to the	ne start %	
	What is the forecast rate of growth in TURNOVER in the first	year of insurance?	%	
	What is the forecast rate of growth in TURNOVER of subseq	uent years?	%	
	Total Forecast Results - Period of Insurance			
	Turnover	0		
	Gross Income to be Insured	0		

Complete the fields in the Gross Income section of the survey. The App will calculate the rate of gross profit based on the cost of goods sold and income data entered into the survey. You can manually override the rate of gross profit if the client wishes to change i.e. factor in changes to the rate of gross profit due to business initiatives.

If your client has opted to separately insure payroll it is recommended you use the latest payroll information to determine the amount of payroll (plus oncosts such as superannuation and Workcover) to be insured.

For small to medium size business, we do not recommend you separately insure wages.

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5:28 pm Wed 11 Jan				🗢 100% 🔳
	< Back i Interruption #001			Edit
Gross Income	Separately insure payroll?	YES		
Payroll	PAYROLL			
Other Uninsured Expenses	Annual Payroll	Total	Insured Payroll(*)	Uninsured Payroll
AICOW	Wages/Salaries(*)			0
Additional Cover Required	WorkCover/Insurance		0	0
Summary	Payroll Tax		0	0
	Superannuation/Pensions		0	0
	Other Benefits Taxes		0	0
	Other		0	0
	Total Wages	0	0	0
	Rate of Payroll	0 %	0 %	0 %
	Rate of Oncost	0	0	
	What is the forecast rate of growth in PAYROLL from date of policy cover?	last financials to the star	t date of the	%
	What is the forecast annual rate of growth in PAYROLL in the	e year of insurance cover	?	%
	If cover is extending beyond 12 months what is the forecast subsequent years?	annual rate of growth in	PAYROLL of	%
	Initial Payroll Cover Required at 100% (weeks)			
	Lead In Payroll Required - Return to Operation (weeks)			
	Estimated Payroll if Staff are to be Terminated as Business Closes			
	(*) Includes all wages, salaries, allowances, bonuses, over	ertime, annual leave, lo	ng service leave and s	ick leave
	Forecast Results - Period od Insurance			
	Total Payroll + Oncosts	0		
	Insured Payroll + Oncosts	0		
	Initial 100% cover	0		
	Lead In Cover	0		
	Termination Payments	0		

Like payroll we do not recommend nominating uninsured expenses. It will have minimal impact on your client's premium and another element of trading that must be monitored.

Like all forms if there is a '+' symbol you can add additional lines in the survey. Lines can be deleted by swiping from right to left (iOS default swiping actions).

5:28 nm Wed 11 Jan

5:28 pm Wed 11 Jan		🗢 100% 🔳
	K Back i Interruption #001	Edit
Gross Income	Do you want to nominate expenses not to insure?	
Payroll	OTHER UNINSURED WORKING EXPENSES	
Other Uninsured Expenses	Record expenses that you do not wan to insure i.e. expenses paid after gross profit that you will not incur	
AICOW	Record expenses that you do not wan to insure i.e. expenses paid after gross profit that you will not incur	+
Additional Cover Required	Description	Amount
Summary	Total Other Uninsured Expenses	•

Additional Increased Cost of Working is an important component of business interruption as it provides flexibility at claim time and is not subject to co-insurance penalties.

The App will calculate a recommended cover for AICOW based on the calculated gross income. Note this is not automatically recorded, you must copy this value into the 'Base Cover' field.

29 pm Wed 11 Jan			₹ 100%
	< Back <a>Interruption	#001	Edit
Gross Income	ADDITIONAL INCREASED COST O	F WORKING (AICO	OW)
Payroll	RECOMMENDED BASE COVER		0
Other Uninsured Expenses			
AICOW	Item	Amount	Guidance
Additional Cover Required	Base Cover		
Summary	Payroll Considerations		
	Payroll Termination Costs		Early termination of staff
	Payroll Re-hire expenses		Recruitment costs
	Staff overtime (fulfil orders)		Overtime to fulfil orders
	Additional staff cost required		Cost of additional staff to fulfil orders
	Equipment Considerations		
	Imported Equipment	()NO)	Are core equipment items sourced from overseas
	Exchange Rate Risk		Factor in additional costs due to adverse exchange rates
	Fast Track Shipping		Additional costs to fast track equipment freight
	Equipment Rental		Cost to hire in replacement equipment

The App lists a number of recommendations to consider when formulating the sum insured for AICOW.

Additional AICOW lines can	Add other items linked to increased operational expenses	+
be added at the end of the	Description	Amount
survey.	Total AICOW 0	

Additional Cover or Additional Benefits are usually prescribed in the PDS however you may wish to identify risks where the standard cover is not sufficient.

The summary tab collates the data from all tabs to display cover required.

SURVEY+	Back Interruption #001	Edit
Gross Income	ADDITIONAL COVER REQUIRED	
Payroll	Additional Cover Required	Amount
Other Uninsured Expenses	Guidance	
ICOW	Prevention of Access	Prevention of access to suppliers and customers to your busi
dditional Cover Required	Public Utility Failure	Failure if power or gas provider or similar
Summary	Transport Infrastructure Damage	Damage to roads, rail or bridges that restrict access to propert
annia y	Transit	Damage to your property or property under your control due to transit
	Computer Installations	Deemed to be covered under policy but check any sum insured restrictions
	Loss of Attraction	Deemed to be covered under policy but check any sum insured restrictions and terms
	Documents Temporarily Removed	Cost of documents (yours or others) held in storage or in transi
	Re-Writing of Records	Cost to reinstate electronic data or records lost required for b
	Penalties for Contract Non-Completion	Fines and penalties incurred due to non-completion of contracts due to disruption
	Loss of Government Incentives	Government benefits lost (e.g. Export grants) if more than X% of annual gross income
	Outstanding Accounts Receivable	Inability to collect monies due to loss of records caused by allowable loss
	Claim Preparation	Cost for external assistance to prepare a claim for lodgement
	Rental Loss of Rent or Defaults	Do you lease all or part of your premises and exposed to rental default
	Documents Temporarily Removed	Cost of documents (yours or others) held in storage or in transi
layroll	Re-Writing of Records	Cost to reinstate electronic data or records lost required for b
ther Uninsured Expenses	Penalties for Contract Non-Completion	Fines and penalties incurred due to non-completion of contracts due to disruption
ICOW	Loss of Government Incentives	Government benefits lost (e.g. Export grants) if more than X% of annual gross income
dditional Cover Required	Outstanding Accounts Receivable	Inability to collect monies due to loss of records caused by allowable loss
Summary	Claim Preparation	Cost for external assistance to prepare a claim for lodgement
	Rental Loss of Rent or Defaults	Do you lease all or part of your premises and exposed to rental default
	Add other items	+
	Description	Amount

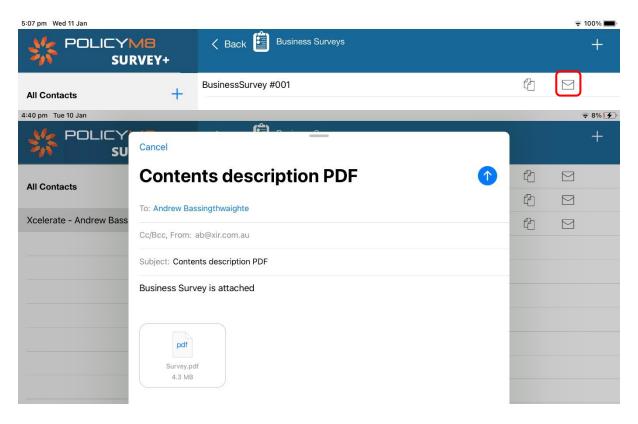
8.3. Duplicating Surveys

Surveys can be duplicated and edited as required. This is particularly useful if surveys are being conducted for renewal purposes. Tap on the 'copy' symbol, open and edit the duplicated survey. This feature is not available for single-use licences.

5:07 pm Wed 11 Jan			🗢 100% 🔳
		K Back Business Surveys	+
All Contacts	+	BusinessSurvey #001	

8.4. Sending Surveys

Surveys are compiled into PDF format and added to an email as illustrated below. Tap on the 'envelope' symbol which creates the PDF and opens your default email application.



9. Backup

The RiskSurvey+ app does not store any data on external Apps. It is important that you backup your survey when completed. We recommend that at the end of each survey that you backup your survey data and save to your customer relationship management (CRM) software.

There are two methods to backup your data:

- By Customer
- All Data

Backup by Customer

- Tap on a customer and tap on 'edit'
- Tap the Backup button and save to your iCloud account
- We recommend creating a folder called RiskSurvey and save the file using the following file naming convention [Client Name] [YYYYMMDD]

5:00 pm Wed 11 Jan		•	100% 🔳
	< Back 📒	Client Details	Edit
All Contacts +	Company	ABC Pty Ltd	
Xcelerate - Andrew Bassingthwaighte	Trading As	ABC Testing	
ABC Pty Ltd - Andrew McTest	Name	Andrew McTest	
	Position	Owner	
	Street	23 Test St Brisbane QLD 4000	
	Mobile	0444555666	
	Office	0734445555	
	Email	amctest@abctesting.com	
		Backup	

All Data Backup

- Tap on 'Settings' and tap on the 'Backup' icon
- We recommend creating a folder called RiskSurvey and save the file using the following file naming convention RiskSurveyBackup [YYYYMMDD]

3:13 pm Tue 31 Jan		ຈ 82% 🔳
		Settings
All Contacts	Settings Done	
Xcelerate - Andrew Bassingthwaigh	Email ab@xir.com.au	
ABC Pty Ltd - Andrew McTest	First name A	
	Surname B	
	Phone B	
	Address line 1	
	Address line 2	
	Broker Code ELD	
	Full backup	

PLEASE ENSURE YOU WAIT UNTIL YOU ARE PROMOTED FOR A LOCATION TO SAVE THE BACKUP BEFORE CLAOSING THE APP. THE BACKUP WILL NOT SAVE IF YOU CLOSE THE APP BEFORESAVING THE BACKUP.

Data Restore



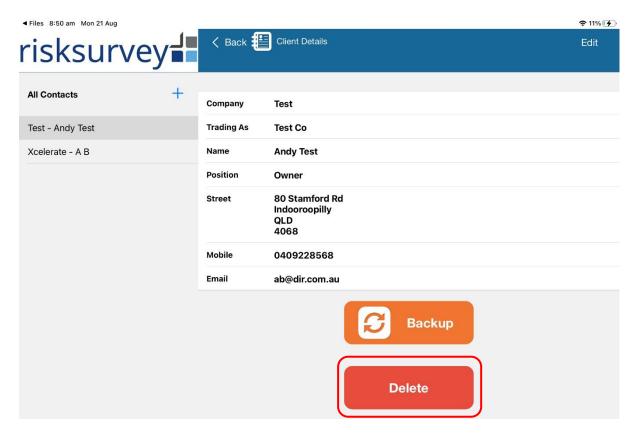
You can restore individual clients or all-of-app backups from your iCloud storage. On your iPad open your iCloud storage and navigate to the RiskSurvey+ folder you created when backing up the App data. Select the backup version you wish to restore and the tap on the share button and then tap the RiskSurvey+ icon. The data will now be restored to the App.

9.1. Delete Contacts and Surveys

Contacts can be deleted from RiskSurvey+ to assist with disk space management on your device.

When you delete a contact the App also deletes the surveys you have completed for that contact so it is important that you backup your data before deleting contacts.

Tap on the contact name on the left-hand menu. Tap on 'Client Details' and then tap on 'Delete'. The system will prompt you to backup your data before proceeding.



C QUESTIONS

If you are having any problems using RiskSurvey+, please do not hesitate to contact the support team at PolicyM8 via email at support@policyM8.com.

We would also love to hear from you with any suggestions for improvements or features that will enhance the experience using RiskSurvey+.